

Madrid Region

Deep Tech Startups
2022





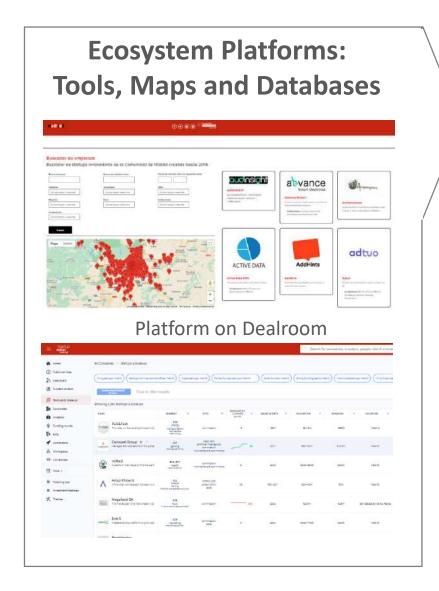
In partnership with:







The Madrid Region Startup Ecosystem Platform



Ecosystem Platforms







Reports







2 Annual reports:

- Ecosystem Report (sectors, technologies,...)
- Investment Report
- + Sector Reports

Startup Tools







Tools for startups:

- Job search
- Investors
- Public Financing



Some highlights

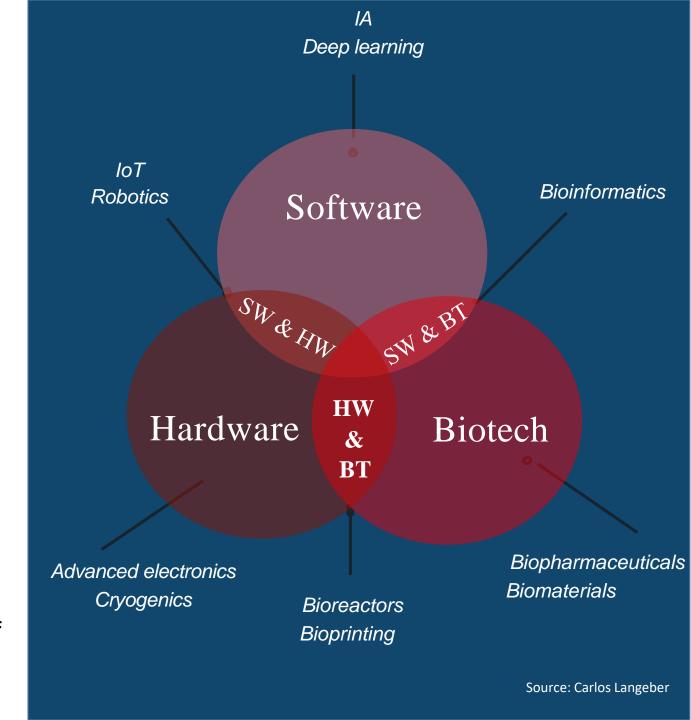
- Deep technologies are disruptive technologies, with application in multiple sectors and whose development requires deep knowledge in science and/or engineering.
- Deep tech startups are emerging companies whose main product or service is **based on the exploitation of one or more deep tech technologies**, making their **effort and investment in technological development much higher** than that of non deep tech startups.
- The commitment to develop a disruptive technology that stands out from the general line of the market, makes deep tech startups have **greater technological risk** but at the same time their vision is focused on the **exploitation of new markets** or without competition and favors that they can have an exponential growth.





Classification

- Deep tech startups are often classified by combining criteria such as the **sector** in which they operate (aerospace, biomedical, etc.), the **product developed** (drones, robots, etc.) or the **technology used** (artificial intelligence, internet of things, etc).
- Biotechnology is usually classified as an industrial sector, despite being technologies based on biological processes, which in addition to having a great impact on the health industry, are applicable in other sectors (industrial, agri-food, marine, etc).
- As a starting point, to consider a startup as deep tech it must participate in the development of the deep technology on which its product or service is based.
- Fulfilling this, the proposed classification of deep tech startups has been made based on three major types of technologies and their combinations.





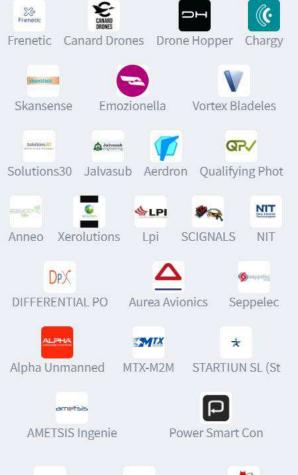
DEEP TECH STARTUPS OF THE COMMUNITY OF MADRID

HARDWARE

See Landscape on **Startup Radar** madri+d

Hardware

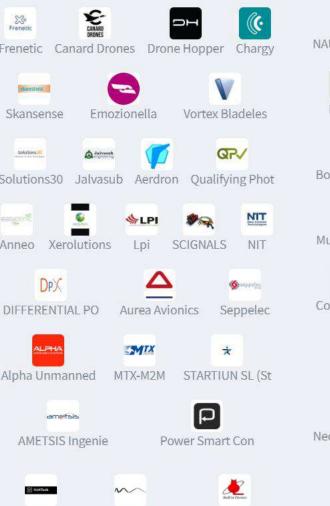




Luz wavelabs

RedCat Devices

SCI4TECH

















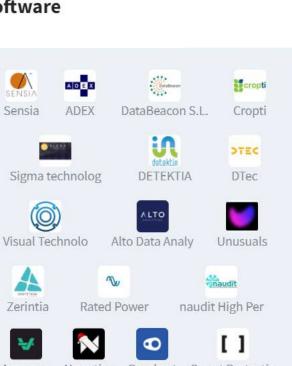
DEEP TECH STARTUPS OF THE **COMMUNITY OF MADRID**

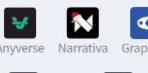
SOFTWARE

See Landscape on **Startup Radar** madri+d



Software





Fundamentia

ICommunity Labs

Smartme Analyti









Sentisis

10 Builders

MyZuum











tinsa





Carto





DEEP TECH STARTUPS OF THE **COMMUNITY OF MADRID**

BIOTECH BIOTECH & SOFTWARE BIOTECH & HARDWARE HARDWARE & SOFTWARE





Biotech



Savana

NIM (

NIMGenetics

VESSITE.

Venter pharma

Giohope



Altum

GENOMICS4ALL

Arquimea Ingeni

A4Cell

Plebiotic S.L. Altum Sequencin

Biotech and Hardware

AD Particles



Idoven

Melio.es

Aglaris Cell

Vascuzell Tecno

Marsi bionics

tucuvi

Tucuvi







Spotlab

Artificial Visi

Hardware & Software

Advanced Radar



LIDEX

Lidax



KEROX TECHNOLOG











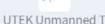
Surgescope

Adamo Robot

















VAELSYS Vaelsys Foren Project, CUBELIZER Captoplastic









Ienai SPACE

Amplia))) iiot







·in

OrbitalAds



Airelectronics







Autodrive Solut















Alteria Automat DronModular IXION Orbital Ads



TheCorpora FON Parkifast LastBasic Datos101





InnoHealth Grou















ZoitechLab













OXOPROBICS BIOS

A AlodiA

DobeCure

Dobecure



ALODIAFARMACEUT Patent Shoes Algenex (Altern

Agrenvec

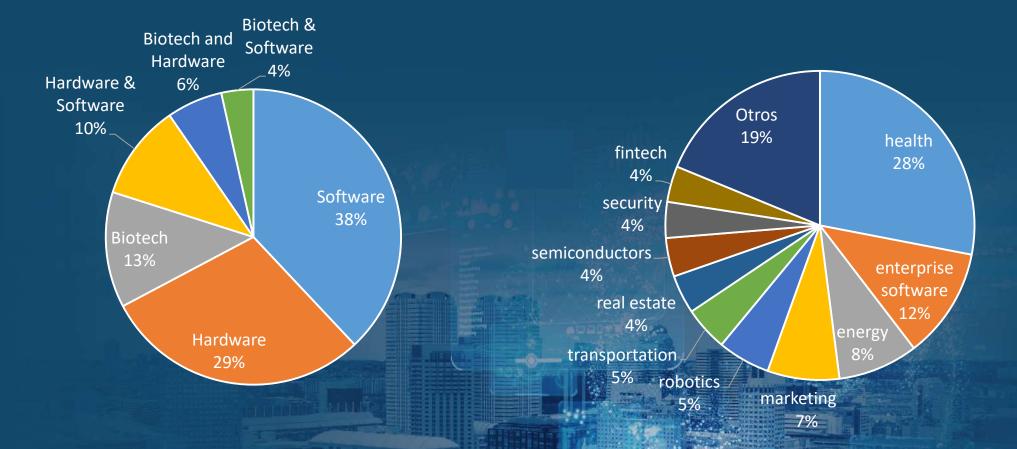




Distribution of 347 deep tech companies in the Community of Madrid

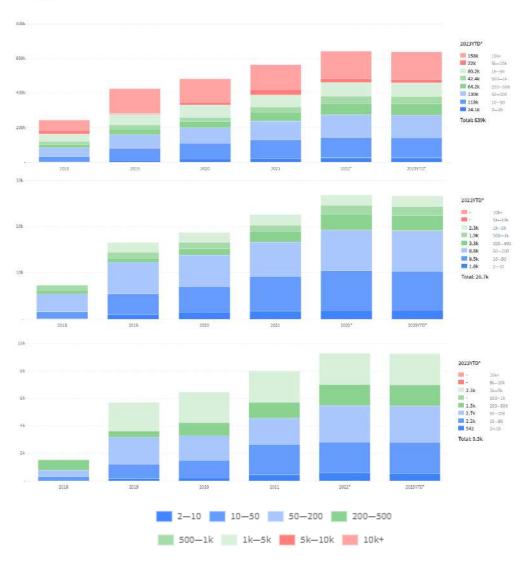


BY INDUSTRY OF ACTIVITY





Deep tech startups and jobs created (2022)



Job offers in deep tech startups in Madrid region



© Europe: 17.300 startups

Jobs: 703k

Spain: 1.365 startups (8% of Europe)

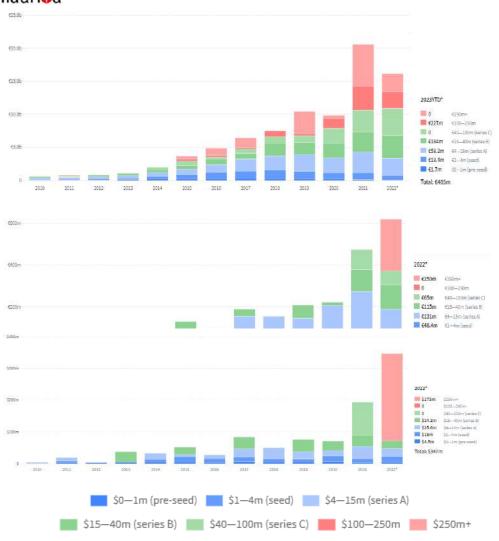
Empleo: 28k (4% of Europe)

Community of Madrid: 347 startups (25% de España)

Empleo: 9,2k (33% de España)



Investment obtained by deep tech startups (2022)



List of investment rounds in deep tech startups in the Community of Madrid

© Europe: 17.800 M\$

Spain: 663 M\$ (3,7% of Europe)

Community of Madrid: 398 M\$ (60% of Spain)*

Discounting a single investment of 250 M€ in Seedtag, it would be 31% of Spain.

Source: Startup Radar madri+d and Dealroom data for deep tech in Europe, Spain and Community of Madrid



Main deep tech investors in the Community of Madrid

<u>List of 181 deep tech investors in the Community of Madrid</u>



W	Wayra Telefonica backed, digital busines	X	Axon Partners Group Global Investment, Alternative Ass	bankinter	Bankinter A leading Spanish banking group	- Vincture	CEMEX Ventures We are an open & collaborative #C
cabiedes partners	Cabiedes & Partners Seed and early Series Investments	4	K Fund Early stage vc firm that, with an en	₩	Santander Group Bank with services specifically for	startcaps	StartCaps Ventures Support, mentoring, and guidance
2582	Sherpa Capital Leading VC fund in Spain	0	Faraday Venture Partners Faraday Venture Partners is a priva	T	Bonsai Venture Capital	Swanlaab	Swanlaab Venture Factory We are more than a Venture Capita.
Per la prima	CDTI Promotes the innovation and tech	BSV	Big Sur Ventures Https://www.crunchbase.com/org	ATHOS	Athos Capital Athos Capital is a venture capital fi	***	Finnovista Finnovista - Transforming finance f.
enisa	ENISA Financial boost to SMEs	Ã	Adara Ventures Adara Ventures is a venture capital	csic	Spanish National Research Council - Consejo Superior de CSIC is a government agency for b	BoAbio	BeAble Capital Seed venture capital company spe.
SEAVA	Seaya European venture fund investing i	\$	Samaipata An early-stage founder's fund inve		Telefónica Innovation Ventures Telefónica Innovation Ventures is T	GAND, ANN.	CARDUMEN CAPITAL Cardumen Capital is an Israel focu
	Mundi Ventures VC firm focused on Series A/B roun	< IMPACT >	IMPACT Accelerator Top ten global startup accelerator,	¥	Fellow Funders Fellow Funders is an independent	⊚ Bullnet capital	Bullnet Capital High Tech Venture Investors
JHE VENTUNES	JME Ventures For the last decade, we have partn	***	Telefonica One of the largest telecommunicat	1	Bonsai Partners Private fund focused on internet in	Be	Bewater Funds Private securities investment for p.



International position of the Community of Madrid by deep tech startups

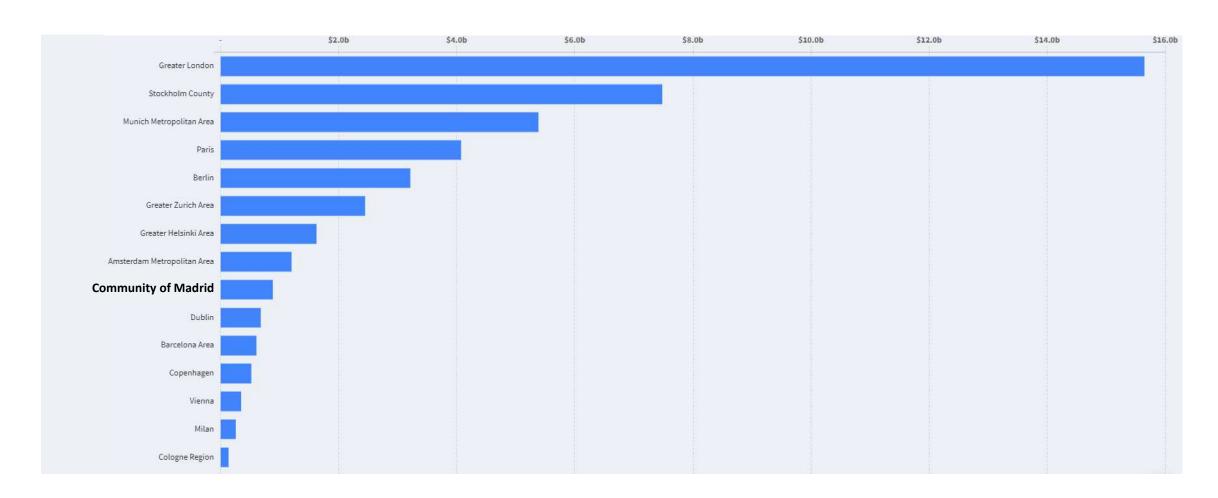
- 4th European hub next to Barcelona in number of deep tech startups after London,
 Paris and Berlin
- 7th European hub in jobs in the sector (9,200) after Zurich, London, Munich, Paris,
 Berlin and Stockholm
- 7th European hub for deep tech investment in 2022 (398 M\$) after London, Paris,
 Berlin, Amsterdam, Munich, Stockholm, Zurich and Helsinki *
- 9th European hub for deep tech investment in 2017-22 (\$886 million) after London,
 Stockholm, Munich, Paris, Berlin, Zurich, Helsinki and Amsterdam *

^{*} Discounting one only investment (Seedtag, 250 M€) the position would be 10th in investment in 2022 including Berlin, Amsterdam and Barcelona and 11th in investment in the period 2017-2022 including Dublin and Barcelona.





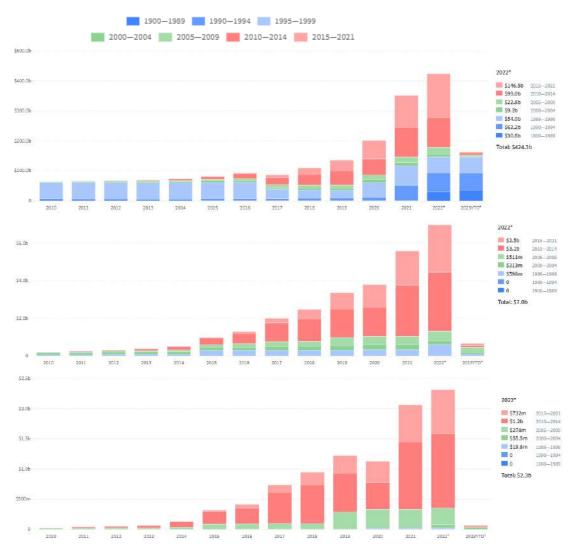
Investment raised by deep tech startups in major European ecosystems (2017-2022).



Source: Dealroom ecosystem metrics for <u>startups deep tech</u>



Total valuation of deep tech startups (2022)



List of deep tech exits in the Community of Madrid

© Europe: 530.000 M\$

Spain: 7.700 M\$ (1,5% of European deep tech startups valuation)

Community of Madrid: 2.764 M\$ (35% of Spanish deep tech startups valuation)



Some deep tech companies with highest valuations

List of Deep tech startups in the Community of Madrid with valuation data





A platform that converts spatial data into efficient delivery routing, improved behavioral marketing and strategic store locations.

300M € Valoración



Leveraging AI to generate global and deep real-world evidence, enabling data-driven healthcare.

110M € Valoración



Contextual advertising technology that leverages the power of machine learning to provide human-like understanding of content.

200M € Valoración



A company that designs and manufactures medical devices and catheter-based systems for the treatment of supraventricular tachycardias.

100M € Valoración



It develops solutions for soil health and improves crop nutrition to help produce the food the world needs.

192,5M € Valoración

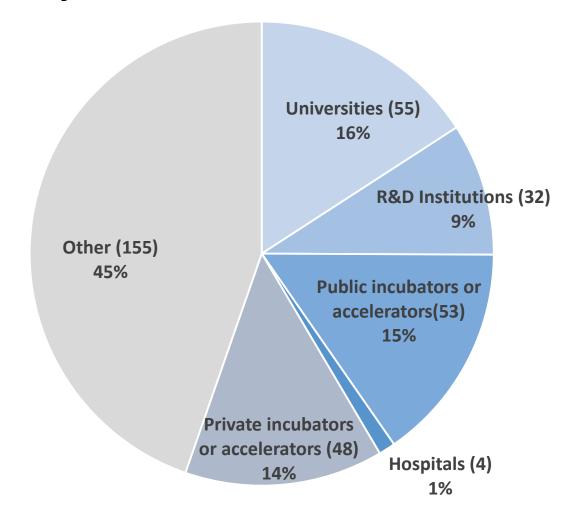


They combine Artificial Intelligence algorithms in the cloud with wearable technology to detect cardiac problems early.

60M € Valoración



Madrid deep tech startups supported by Madrid entities, by type of entity





Deep tech startup support entities in Madrid Region

uc3m | Universidad G Science parks FONDO MOSTOLES TECNOLOGICO X Explorer Parque Científico SToch- CAMPUS MONTEGANCEDO **tecnogetafe** LEGANES tecnoalcalá **R&D Institutions** Ciemat Te 31 CSIC <ISDI> ChemoStart Centro de Investigaciones Energéticas, Medioambientales en Tecnologias Médicas y Sanitaria y Tecnológicas dea dea dea L-21 TrenLab SOCIEDAD nanociencia materiales Universidad ie UAM actúaupm Academia & other Sabadell public institution THE Carlos III compluemprende uc3m de Madrid **BStartup** CUBE Emprende ENTREPRENEURSHIP Universidad de Alcalá Universidad BUSINESS INCUBATION CENTRE organización CNP START indra 💮 Rey Juan Carlos eesa endeavor STARTER Desafía ILN LAB International fundación para el MADRID! PROSEGUA OJEKS PSEILOLE Fundación FUNDITEC Come In LA NAVE Innovación madridEmprende PLAZA Bankinter MADRID >1 startup

Public Incubators, Accelerators & R&D Institutions

Selected corporate & private Accelerators & **Facilitators**

>5 startups supported

> Support to Madrid Deep tech startups

supported





ArTouch

BrainGuard

Immersive inter

Airtouch New Me MyZuum

Junntar

Evil Mind Enter

Gnanomat AD Particles Xerolutions Counterfog

Next-Tip

M

Luz wavelabs

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Nanostine

2Gether

Ixorigué Techno

Parkifast

bi

Smart Protectio

unnpo.

Orbital Ads Homy Hub Nuubo DADA Company

machine learning

alisys



DEEP TECH STARTUPS

MADRID

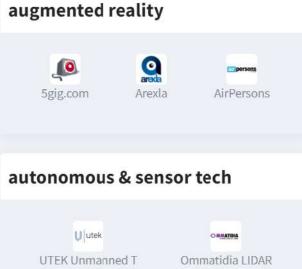
TECHNOLOGIES

startup

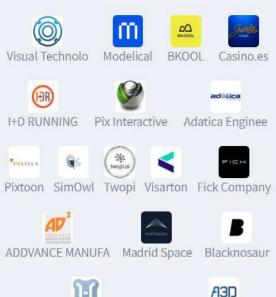
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radar



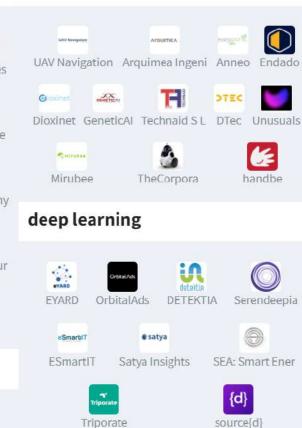


Aerotools Uav S



A3D

3d technology



recognition technology













connected device



UAV AUTOSYSTEMS

virtual reality

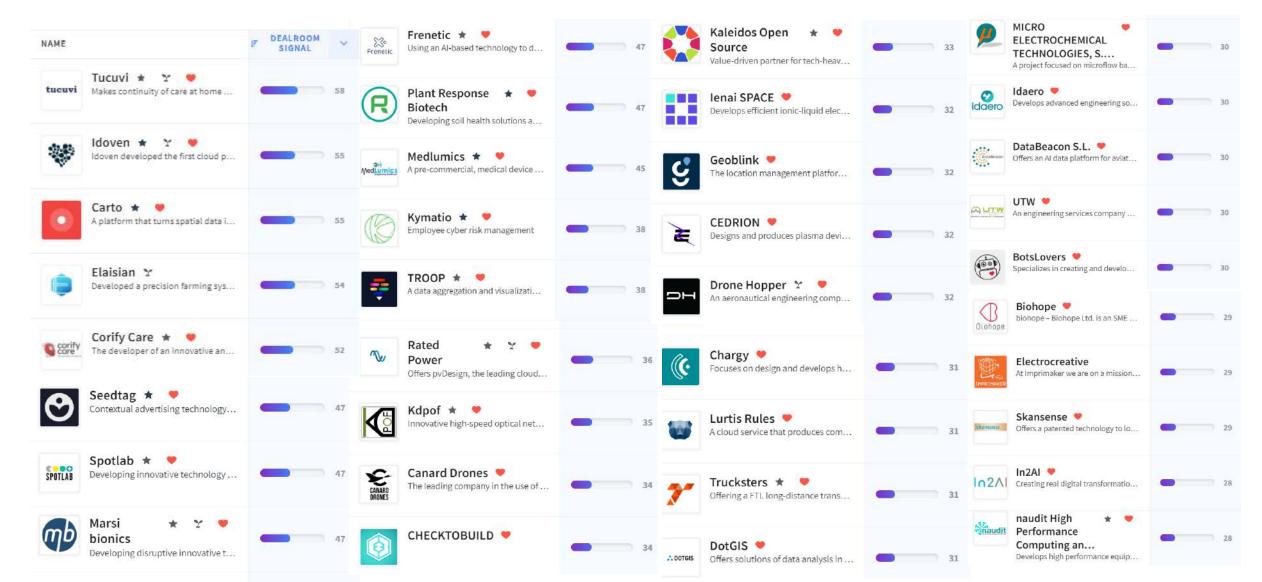
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Startup Radar
madri+d



Deep tech startups with best Dealroom signal (Q4 2022)

Selected list of deep tech startups in the Community of Madrid by Dealroom Signal





The most complete and detailed picture of Madrid Region's tech ecosystem



Knowledge partners

Startup Radar database is kept up-to-date with the support of a growing number of Knowledge Partners:

SPIN OFF DATA

- Madrid Region Universities
- R&D Institutions
- Sience Parks & hospitals (ITEMAS Network)
- Technology Parks

INDUSTRIES & TECHNOLOGIES

Industries and Technologies knowledge Partners to date are referenced here:

https://ecosystem.madrimasd.org/intro